

SPRINGFIELD AIRPORT AUTHORITY

REQUEST FOR PROPOSALS (RFP)

AIRCRAFT DEICER VEHICLE FOR ABRAHAM LINCOLN CAPITAL AIRPORT SPRINGFIELD, ILLINOIS

October 26, 2011

SECTION 1: INTRODUCTION

1.1 Purpose and Scope

The Springfield Airport Authority, hereinafter referred to as “Authority”, is soliciting sealed competitive proposals from manufacturers of commercial self-propelled aircraft deicer vehicles, hereinafter referred to as “Proposer”, pursuant to a determination that such a process best serves the interests of the Authority and the general public.

1.2 Proposal Evaluation

Each proposal will be evaluated based on criteria and priorities defined by the Authority. Cost alone will not be the sole factor in the selection determination. Information presented by Proposer in their proposals will be used to evaluate the equipment design, technical capabilities, and support services offered by the Proposer. The Authority may also request an inspection of a sample product in addition to the submitted proposal.

1.3 Submission Requirements

Related materials and hard copy responses to this RFP must be submitted and delivered to the Authority office located on the second floor (Door D) of the terminal at Abraham Lincoln Capital Airport no later than 2:00 p.m. on Wednesday, November 16, 2011. It is the sole responsibility of the respondents to ensure that their proposals arrive in a timely manner. The Authority will not accept late arrivals. Oral, telephone, email or fax proposals shall not be considered. Envelopes containing RFPs shall be marked as follows:

Return Address

Springfield Airport Authority
Aviation Services Manager
1200 Capital Airport Drive
Springfield, IL 62707

Aircraft Deicer Proposal – Do Not Open

Proposals should be in a form that will allow the Authority to make copies for selection committee members. The Authority will not be liable for any cost incurred by Proposers in preparing responses to this RFP or negotiations associated with award of a contract.

Proposer shall hold this proposal good for 75 days after the proposal opening date.

1.4 Withdrawal of Proposals

Proposals may be withdrawn at any time prior to the submission time specified in Section 1.3 of this RFP, provided notification to the Authority is received in writing. Proposals cannot be changed or withdrawn after the time designated for receipt.

1.5 Proposer Communication

Upon release of this RFP, all Proposer communications concerning the overall RFP should be directed in writing to the Springfield Airport Authority, Aviation Services Manager at the aforementioned address in Section 1.3 or via email to bdorsch@flyspi.com with “RFP Information Request” in the subject line. Any oral communications will be considered unofficial and non-binding on the Authority.

1.6 Interpretation and Additional Information and Addenda

Any interpretation, correction, or change to this RFP will be issued by the Authority by ADDENDUM only. Interpretations, corrections, or changes to the RFP made in any other manner will not be binding, and the Proposers shall not rely upon such interpretations, corrections, or changes. Addenda will be mailed, emailed, faxed or delivered to all those submitting. Addenda will be issued as expeditiously as possible. It is the responsibility of the Proposer to determine whether all addenda have been received.

1.7 Collusion

The bidder certifies that the price(s) in this bid have been arrived at independently without collusion, consultation, communication, or agreement for the purpose of restricting competition as to any matter relating to such prices with any other bidder or with any other competitor; and unless otherwise required by law, the price(s) which have been quoted in this bid have

not been knowingly disclosed by the bidder and will not knowingly be disclosed by the bidder prior to the opening, directly or indirectly, to any other bidder or to any competitor; and no attempt has been made by the bidder or will be made to induce any other persons, partnership or corporation to submit or not to submit a bid for purpose of restricting competition.

1.8 Completion of Responses

Responses must be completed in accordance with the requirements of the RFP. Statements made by Proposers shall be without ambiguity, and with adequate elaboration, where necessary, for clear understanding.

1.9 Additional Information from Proposers

After submission of proposals, the Authority may request additional information (written or otherwise) from any or all Proposers.

1.10 Right of Selection/Rejection – Waiver of Informalities or Irregularities

The Authority reserves the right to accept a proposal(s), to reject any or all proposals, to waive any informality of the proposal form, to modify or amend with the consent of the Proposer any proposal prior to acceptance, to waive irregularities, and to effect any agreement otherwise, all as the Authority in its sole judgment may deem to be in its best interests.

1.11 Proposal Contents

All proposals must include, as a minimum, the information specified in Section 3: Proposal Response. Failure to include this information will seriously detract from a proposal and may be cause for its rejection. The inclusion of any additional information that will assist in its evaluation is encouraged. The adequacy, depth and clarity of the proposal will influence, to a considerable degree, its evaluation.

1.12 Hold Harmless

Upon receipt of this RFP through the award of a contract, the Proposer shall indemnify, keep and hold harmless the Authority and any agents, officials or employees of the Authority against all suits or claims that may be based on all alleged death or injury to persons or damages to property that might occur, or that might have been alleged to have occurred in the course of the performance of this proposal and subsequent award of contract by the Proposer or their employees, and shall at their own expense, defend any and all such actions and shall, at their own expense, pay all charges of attorneys and all costs and other expenses arising therefrom or incurred in connection therewith and if any judgment shall be rendered against the Authority in such action the Proposer shall, at their own expense, satisfy and discharge same.

1.13 Equal Opportunity and Other Compliance Requirements

The Proposer, for itself, its personal representatives, successors in interest, and assigns, as part of the consideration hereof, does hereby covenant and agree:

that no person on the grounds of race, color, creed, sex, age, or national origin or handicap shall be excluded from participation, denied the benefits of, or be otherwise subjected to discrimination in the use of its facilities;

that, in the construction of any improvements on behalf of Proposer and the furnishing of services, no person shall be excluded from participation in, denied the benefits of, or otherwise be subjected to discrimination on the grounds of race, creed, color, sex, age, national origin, or handicap;

that Proposer shall use the Airport facilities in compliance with all other requirements imposed by or pursuant to Title 49, Code of Federal Regulations, Department of Transportation, Subtitle A, Office of the Secretary, Part 21, Nondiscrimination-Effectuation of Title VI of the Civil Rights Act of 1964, as amended; and that in the event of breach of any of these nondiscrimination covenants, the Authority shall have the right to terminate this Agreement.

The Proposer assures that it will undertake an affirmative action program as required by 14 CFR Part 152, Subpart E, to ensure that no person shall, on the grounds of race, creed, color, national origin, age, handicap or sex, be excluded from participating in any employment activities covered in 14 CFR Part 152, Subpart E. Proposer assures that no person shall be excluded on these grounds from participating or receiving the services or benefits of any programs or activity covered by the Subpart. Further, Proposer agrees that it will require that its covered sub-organizations provide assurance to the Authority that they similarly will undertake affirmative action programs and that they will require assurances from their sub-organizations, as required by 14 CFR Part 152, Subpart E, as to the same effect.

1.15 Prevailing Wages

In accordance with Illinois State law for public works, the successful bidder is required to pay any and all of his employees involved in the work covered by this contract the appropriate prevailing wage(s).

1.16 Bid Rigging

The Proposer agrees that he/she is not barred from bidding on this contract as a result of a violation of the Illinois Compiled Statutes, 720 ILCS 5/33E-3 and 5/33E-4, having to do with bribery/bid rigging/bid rotating.

1.17 Binding in Successors

In the event the proposal is accepted, it shall constitute a contract between the parties hereto, but such contract shall not be assigned or transferred without the express written consent of the Authority, which consent may be granted or denied at the discretion of the Authority for any reason whatsoever.

SECTION 2: AIRCRAFT DEICER SPECIFICATIONS

By submitting a proposal, Proposer will ensure that the aircraft deicer vehicle meets or exceeds the following minimum specifications:

1. All equipment shall be new and the latest production models as of the date of the RFP and as currently advertised meeting the terms of the specifications.
2. The deicer vehicle shall have Type I and Type IV fluid application capabilities. Combined fluid capacity will range between 700 and 1500 gallons.
3. The deicer vehicle shall be specifically designed for use around terminal gate areas, airport service roads, and aircraft service ramps.
4. The deicer vehicle shall provide a safe and stable configuration for maneuvering around aircraft.
5. The design and operation of the deicer vehicle shall meet or exceed all applicable safety standards and requirements.
6. The deicer vehicle shall be free of defects in design, material and workmanship.

SECTION 3: PROPOSAL RESPONSE

Proposals are to include, but need not be limited to, the following:

3.1 Model

Model designation with a detailed list of standard equipment including the individual gallon capacity for Type I and Type IV fluids. Proposers may include multiple models that comply with the fluid capacity range in a single proposal package.

3.2 Component Specifications

Detailed specifications for the chassis, aerial device or boom, fluid delivery systems, fluid heating system, and safety systems included as standard equipment.

3.3 Optional Equipment

Detailed list of optional equipment with the price indicated for each configuration or individual item.

3.4 Warranty Information

Detailed warranty information including additional warranties extended to the Proposer by a manufacturer or supplier for any component of the aircraft deicer vehicle. The Authority's preference is a comprehensive, all inclusive, three (3) year parts and labor warranty.

3.5 Additional Information

Technical assistance and training, payment terms, estimated lead time for delivery, and estimated freight charges FOB Proposer to Springfield, Illinois. Proposers may also include product brochures, customer references, and any other relevant information.